

**Combined Statement of Beef Checkoff Activities  
for the Fiscal Years Ended During 2007, 2006, 2005 and 2004 (Note 1)**

	2007	2006	2005	2004
<b>Revenues:</b>				
Assessments	\$ 79,707,492	\$ 81,924,377	\$ 80,431,000	\$ 81,751,000
Interest	2,600,183	1,965,603	1,105,000	520,000
Other (Note 2)	475,853	255,977	112,000	135,000
Total Revenues	<u>82,783,528</u>	<u>84,145,957</u>	<u>81,648,000</u>	<u>82,406,000</u>
<b>Expenses:</b>				
Program -				
Promotion	38,943,892	37,736,495	33,492,000	38,776,000
Research	9,153,684	8,379,596	8,204,000	8,178,000
Consumer Information	14,875,431	14,497,853	12,660,000	12,352,000
Industry Information	4,522,305	3,728,036	3,661,000	5,020,000
Foreign Marketing	7,287,415	6,147,200	4,952,000	6,942,000
Producer Communications	5,330,601	4,812,275	4,500,000	4,545,000
Evaluation	204,867	240,038	202,000	192,000
Program Development	1,400,658	921,023	689,000	388,000
Total Program Expenses	<u>81,718,854</u>	<u>76,462,517</u>	<u>68,360,000</u>	<u>76,393,000</u>
Department of Agriculture Oversight	234,209	174,770	139,000	173,000
Collections	1,395,185	1,392,046	1,371,000	1,556,000
Administration (Note 3)	6,657,322	6,032,648	6,249,000	5,519,000
Total Expenses	<u>90,005,570</u>	<u>84,061,981</u>	<u>76,119,000</u>	<u>83,641,000</u>
Excess (shortage) of revenues over (under) expenses (Note 4)	<u>(\$7,222,042)</u>	<u>\$83,976</u>	<u>\$5,529,000</u>	<u>(\$1,235,000)</u>

**Note 1 - Financial Information Presented**

This combined statement of activities for the beef checkoff has been prepared by combining the Beef Board's financial information with information provided by the qualified state beef councils and national, industry-governed organizations. The information included in this statement is based upon these organizations' various fiscal years ended March 31 through December 31, 2007, 2006, 2005 and 2004. This statement is presented to provide an overview of the activities funded by the beef checkoff. It is not intended to present the revenues and expenses of the beef checkoff in accordance with generally accepted accounting principles.

**Note 2 - Other revenues**

Other revenues consist primarily of fees collected on late payments, sales of beef certificates, sales of materials and gains on sales of assets.

**Note 3 - Administration Expense**

The Act limits Beef Board expenditures for administration to 5% or less of projected revenues, but qualified state beef councils and national, industry-governed organizations are not subject to this limitation. The Beef board's administration expenses were below the 5% limitation during 2007, 2006, 2005 and 2004, as well as all previous years.

**Note 4 - Excess or Shortage of Revenues**

Excess of revenues represents funds available and committed for expenditure in the following year. Shortage of revenues represents expenditure of funds received and committed in previous years.